

# MINUTES OF THE MEETING

## Rawalpindi Chamber of Commerce & Industry RCCI Standing Committee Meeting on Membership

Venue: Mian Pervaz Aslam Hall

Time: 11:30am

Date: 29<sup>th</sup> December , 2014

Chairman: Mr. Badar Haroon

Vice Chairman : Mr. Saqib Rafiq

Minutes Recorded by: Ms. Amara Saleem R&D Officer

S. No	Points Of Discussion
	The meeting was formally started with the recitation of Holy Quran.
1.	<p>Mr. Badar Haroon Chairman standing committee on membership and executive member started the meeting with the word of thanks to all participants and elaborated the importance of standing committee in chamber. He further highlighted the key points that this committee will follow throughout the year:</p> <ul style="list-style-type: none"><li>• To bring quality membership to chamber.</li><li>• To increase renewal</li><li>• To update the data of members</li></ul>
2.	<p>Presentation on Membership was delivered by Mr. Badar Haroon. Presentation agenda was on the following points: Statistics of the membership in comparison with last years. Proposals were proposed by the Chairman to increase the membership renewals:</p> <p><b>Proposal 1</b> To increase Corporate Membership</p> <ul style="list-style-type: none"><li>▶ Sub Committee to be Formulated For Renewal</li><li>➤ (5-6 Members)</li><li>➤ Headed By : Executive Members</li><li>➤ Supervised By: Former Presidents</li></ul> <p><b>Proposal 2</b> To increase Associate Membership</p> <ul style="list-style-type: none"><li>▶ Awareness Campaigns in Bazaars</li></ul> <p><b>Proposal 3</b> To increase Women Entrepreneur</p> <ul style="list-style-type: none"><li>➤ To make the influential ladies active</li><li>➤ Rates of Membership fee to be revised</li></ul>

	<p><b>Proposal 4</b></p> <ul style="list-style-type: none"> <li>▶ Automated Teller Machine (ATM) to be fixed in chamber to facilitate members</li> </ul>
3.	<p>Syed Asad Mashadi President RCCI elaborated that following points:</p> <ul style="list-style-type: none"> <li>• Increasing members is our natural requirement</li> <li>• Bring Quality Membership <ul style="list-style-type: none"> <li>✓ Identify members in bazaar and make member</li> <li>✓ Spot out the neglected areas and work on them</li> <li>✓ Involve members in chambers activities</li> <li>✓ New suggestions will be welcome by all members</li> </ul> </li> </ul> <p>President thanked all participants for attending the meeting.</p>
4.	<p>Mr. Najam Rehan Former President RCCI highlighted the following points:</p> <ul style="list-style-type: none"> <li>• This standing committee is the back bone of the chamber.</li> <li>• He brought out the point that RCCI is having fewer ratios of corporate members it should be around 1000 + members.</li> <li>• According to his point of view women members' fee should not be revised.</li> </ul>
5.	<p>Sheikh Hafeez Ahmed, Former Senior Vice President RCCI Congratulate the Chairman , he stated that:</p> <ul style="list-style-type: none"> <li>• Awareness Campaign should be started in bazaars.</li> <li>• Area wise focus is needed for the member's renewal.</li> </ul>
6.	<p>Mr. Abdul Majeed Amjad, Mr. Majid Khokhar, Mr. Kashif Zaheer and Mr. Fayyaz Qureshi congratulate the membership committee team and assure them maximum facilitation in terms of membership renewals.</p> <ul style="list-style-type: none"> <li>➤ Mr. khokhar added that trade union's heads need to be consulted to increase membership.</li> <li>➤ Mr. Fayyaz Qureshi added that membership cards to be delivered at the time of renewals.</li> </ul>
7.	<p>Mr. Ayaz Malik, Executive Committee Member stated that door to door awareness to be started for membership renewals. He focused that we are having a large representation of businesses at <b>Adyala Road</b> we need to identify them and make our members.</p>
8.	<p>Our women entrepreneurs Ms. Sadia Waseem &amp; Ms. Munaza highlighted the following points:</p> <ul style="list-style-type: none"> <li>• Don't call the members repetitively at time of renewals.</li> <li>• Take women members side by side at the time of renewals.</li> <li>• Awareness campaigns to be started to educate the business community about the benefits of chamber.</li> </ul>
9.	<p>Mr. Shahzad Saeed bring into notice that a large number of business community is from lalkurti bazar we need to focus and make them our members.</p>
10.	<p>Mr. Tariq Jadoon and Mr. Alam Chugthai pointed to trap good businessmen area wise &amp; fulfill our target membership.</p>
11.	<p>Mr. Aqil Obaid and Malik Shaid Saleem both highlighted the areas of satellite town for new membership.</p> <ul style="list-style-type: none"> <li>• Malik Shahid Saleem proposed to build liaison with Mr Khalid Pervaiz Baig to gather new members from Rabi Centre and plazas adjacent to that.</li> <li>• He further proposed that to send the list of members to the RTO Office after 1<sup>st</sup> jan, 2015 so that they can comment about the members that they have file tax return or not.</li> </ul>

	<ul style="list-style-type: none"> <li>All the committee members should target at least five new members in every meeting.</li> </ul>
12.	<p>Mr. Tahir Taj Bhatti added that to publish benefits provided to members on magazine paper so that members can become aware of it.</p> <ul style="list-style-type: none"> <li>As Returns are freshly submitted, therefore members should be intimated through SMS that they can have return copy from their lawyers.</li> </ul>
13.	Mr. Naveed Kanwal stated that chamber needs to build up good relations with its associations.
14.	Mr. Hassan Mustafa proposed that senior member's visa security need to be forfeited.
15.	Haji Fazal ur Rehman stated that After renewals card and certificate should be delivered to the members within 15 days.
16.	Mr. Nasir Mirza along with Mr. Zahid Hussain, Khan Afsar Khan, Malik Maqbool and Maqdoom Tahir second the statement of Haji Fazil ur Rehman.
17.	Mr. Akhtar Bhukari highlighted that freeze members list should be provided to the chairman and vice chairmans of their respective standing committee.
18.	<p>Mr. Bilal Maqbool, Abdul Qudoos, Ahsan Rehman, Haji Arshad Hussain, Mr. Tariq Mughal, Ch. Kamal Akhtar , Mr. Younas Dar, Ch. Iqbal and Mr. Shahraiz all discussed about the membership renewals. They proposed that:</p> <ul style="list-style-type: none"> <li>Sector wise distribution of list to the members.</li> <li>Collection of documents should be revised this time.</li> <li>They all assure maximum support of help.</li> </ul>
19.	<p>Ch Warraich Ahmed stated the following suggestions:</p> <ul style="list-style-type: none"> <li>Liaison should be developed with staff team and they should make personnel visits.</li> <li>After than SMS circulation should be done.</li> <li>Supervision should be under seniors.</li> <li>CM membership to be increased.</li> </ul>
20.	At the end, Vice President Chairman Standing Committee on Membership Mr.Saqib Rafiq thanked all the participants and meeting was adjourned with the vote of thanks and was followed by lunch hosted by Chairman & Vice Chairman jointly.