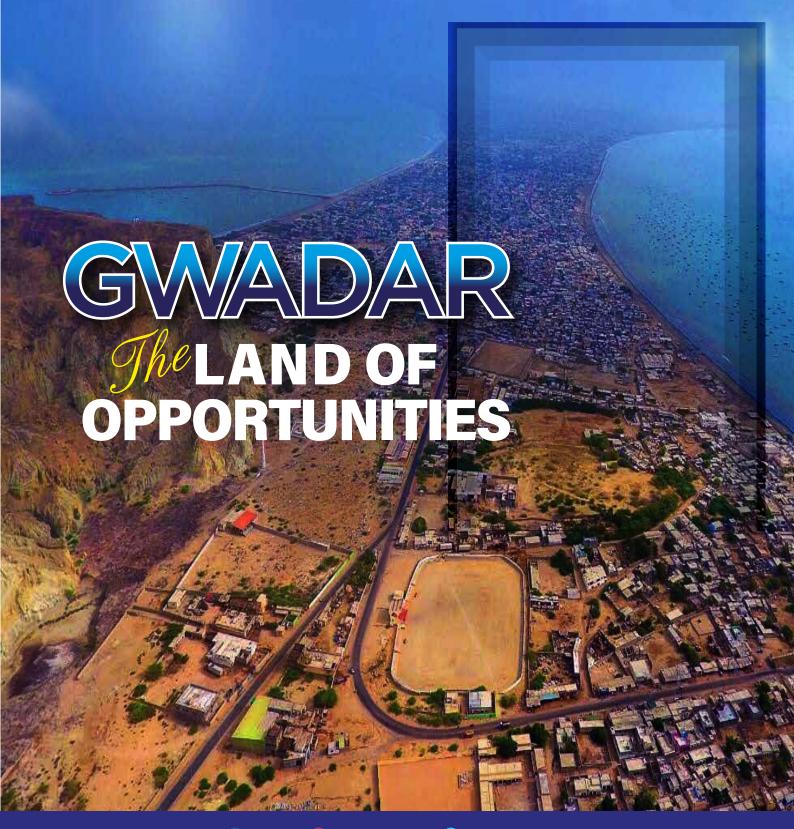


**RAWALPINDI CHAMBER OF COMMERCE & INDUSTRY** 

## E-BUSINESS VISION

Vol. 3, GWADAR SPECIAL



72.4



#### Mohammad Nasir Mirza President RCCI



Gwadar is the gateway to the world's commerce activities with vast investment opportunities via China Pakistan Economic Corridor (CPEC). Balochistan offers immense opportunities from different range of sectors such as mining, energy, agriculture, livestock and dairy, tourism aquaculture, urban development and logistics. RCCI has been focusing the key area of future prospect for Pakistan in particular and for the region in general. This is second time that we picked Gwadar, and previously RCCI organized its 10th All Pakistan Chambers Presidents' Conference (APCPC) in Gwadar in March 2018. Why because at that time CPEC was in its initial stage now it has become a reality on the ground. Today's event will also provide an ideal platform for the businesses to identify and engage in joint ventures, mergers and other cooperation opportunities. This has also gave a chance to the delegation to witness Industrial development at Gwadar port.





#### **Sohail Altaf**

#### **Group Leader**

I congratulate Rawalpindi Chamber of Commerce and Industry (RCCI) for organizing the CPEC-Central Asian Republics (CARs) Business Opportunity Summit, Gwadar. Gwadar is the gateway to the trillion dollar market of the world. The destination of Central Asian Republics via Afghanistan Pakistan can access a multi-billion market of Central Asia.

This SUMMIT not only helped both local investors to come closer but also served as a platform to improve trade facilitation, knowledge sharing and on the ground observation of the key developments in Gwadar. I once again congratulate the organizing team of RCCI for this important initiative and I am hopeful that this event will further strengthen our trade relations at all levels.



### Osman Ashraf Senior Vice President RCCI

RCCI again took a lead here and despite COVID 19 pandemic successfully organized the CPEC CARs Conference. The major aim was to provide an opportunity to Industrialists and Investors to visit the Gwadar and see the development on the ground. I am thankful to the RCCI senior leadership for the trust and support to make this event successful.

CPEC, without any doubt is the game changer for the Pakistan and this will set the direction of our economy.

I once again thankful and hopeful that this CPEC CARs conference will serve as a strong bondage towards capitalizing the million dollar business opportunities under CPEC and strengthening Pakistan's economy through eastern and western trade routes and SEZ.



## Shahraiz Ashraf Malik Vice President RCCI

RCCI CPEC CARs conference has provided an opportunity to Industrialists and Businessmen to visit the Gwadar and see the development on the ground. I am thankful to the RCCI senior leadership for their support to make this event successful.

This would not be made possible without the close commitment and team work. I am once again thankful and hopeful that this CPEC CARs conference will not only cement the investors trust but also pave the way for others to visit this great place of multiple openings.



## Muhammad Badar Haroon Chairman CPEC-CARs Business Opportunities Summit

I am thankful to the RCCI senior leadership and worthy members who have shown trust on me for taking up this responsibility to make this event successful.

During three day conference, we have arranged interactive sessions to understand the core issues of economy and challenges faced by the business community ranging from intra trade to regional connectivity and investment opportunities through CPEC.

I am hopeful that this CPEC CARs conference will serve as a strong line of connectivity and networking under CPEC and strengthening Pakistan's economy through eastern and western trade routes and SEZ.





#### CHAUDHARY MUHAMMAD SARWAR

It gives me immense pleasure and I am very happy that the Rawalpindi Chamber of Commerce and Industry has taken an important step and held a business conference in Gwadar. The whole country is facing severe economic challenges due to the effects of the Corona epidemic.

At such a time, the private sector came forward to lend a helping hand to the government. Of course, the leadership of the Chamber of Commerce, the organizing committee and the business community deserve big applause and congratulations.

I would also like to congratulate the RCCI team for its efforts and commitment and for working in line with the vision of the Prime Minister of Pakistan, Imran Khan, in promoting regional trade and focusing on CPEC.

China Pakistan Economic Corridor (CPEC) is undoubtedly a game-changer project. The benefits of CPEC are not limited to any city or province, but its dividends are for the whole region.

With the completion of this project, Balochistan will become a hub of economic and trade activities and thus the dream of becoming a new Pakistan very soon will be realized.

I am also grateful to the foreign ambassadors here who have witnessed the CPEC project on the spot and hopefully the negative propaganda will die down now. Trade relations with Central Asia will not only be further strengthened but will also play an important role in finding new markets for Pakistan's business community.

CPEC symbolizes the great historic, friendly and deep ties between Pakistan and China. This project will not only further strengthen these ties but will also help in creating employment opportunities and opening a new chapter of industrial development in Pakistan.

#### PRE GWADAR CONFERENCE MEETINGS

#### **MEETING WITH CHAIRMAN SENATE**



RCCI delegation called on Chairman Senate, Mr. Sadiq Sanjrani, discussed RCCI's upcoming Gwadar Business Conference focusing #CPEC &Central Asian Republics. Chairman assured his full support to the business community in promoting trade and industry in the country.

#### **MEETING WITH ASAD UMAR**





RCCI delegation called on Federal Minister Planning, Development and Special initiatives Mr. Asad Umar, discussed RCCI's upcoming Gwadar Business Conference focusing #CPEC &Central Asian Republics. Chairman assured his full support to the business community in promoting trade and industry in the country

#### **MEETING WITH MS FEHMINDA MIRZA**





RCCI delegation called on Federal Minister for Inter-Provincial Coordination Ms Fehminda Mirza, discussed RCCI's upcoming Gwadar Business Conference focusing # CPEC & Central Asian Republics. Chairman assured his full support to the business community in promoting trade and industry in the country

Meeting with

## Mr. Asim Bajwa Chairman CPEC Authority



A delegation of Rawalpindi Chamber of Commerce and Industry (RCCI) led by its President Mohammad Nasir Mirza called on Chairman CPEC Authority, Leutinent General (Retired) Asim Saleem Bajwa. Former RCCI Presidents Zahid Latif Khan, Malik Shahid Saleem, Vice President Shahraiz A Malik were also present on the occasion.

Talking to the delegation, Asim Saleem Bajwa said that China-Pakistan Economic Corridor (CPEC) will open new avenues of regional prosperity, connectivity and sustainable peace in the region. CPEC has now become a reality and it will serve as a gateway to Afghanistan and Central Asian Republics.

He assured full support and cooperation of his office for the upcoming RCCI CPEC CARs Conference in Gwadar.

Giving details on the upcoming Gwadar conference, Nasir Mirza said that RCCI has picked Gwadar as event venue so that business community can see the development on the ground and get awareness and future aspects of CPEC. He also shared the proposed agenda highlights for the upcoming conference which includes China-Pakistan Economic Corridor (CPEC) and its possible impacts on inter and intra-regional trade, connectivity and regional trade integration.

#### Meeting with Station Commander

#### **Brig. Ijaz Qamar Kiyani**



RCCI delegation led by President Mohammad Nasir Mirza called on Cantonment Board Rawalpindi President and Station Commander Brigadier Ijaz Qamar Kayani at his office and discussed about the RCCI upcoming Gwadar Business Conference, ongoing development projects in the city, parking issues and tax relief.

Brigadier Ijaz Qamar assured full cooperation and

assistance from his office for the Gwadar Conference and also recommended to visit Turbat University and Date Processing units.

President Nasir Mirza, thanked for the valuable suggestions and assistance for the conference and also lauded RCB for the key steps taken to end

encroachment in the city, addressing the parking problem in Sadar area and beautifies the city and said that the business community was very grateful to the station commander for taking personal interest.

Group leader and former president RCCI Sohail Altaf, and Vice President Shahraiz A Malik, former presidents Asad Mashadi, Saboor Malik were also present on the occasion.



#### **GWADAR PORT HIGHLIGHT**

#### PORT PROFILE

#### **CURRENT PORT INFRASTRUCTURE**

- · 3 -multipurpose berths each 200 meters long.
- 1 -RO-RO facility
- 1-100 meter service berth
- 4.7 km long approach channel dredged to 14.4 m at outer channel, 13.8 m at inner channel /turning basin and 14.5 m depth alongside berth.
- . Outer channel is-206 m and inner channel width in 155m
- Turning Basin 595 m diameter
- . The port, currently, has the capacity to handle 50,000 DWT bulk carriers @ 12.5 meter maximum depth.

#### **CURRENT PORT FACILITIES**

Port Area 64,000 sq-m Container stacking area 48,278 sq-m (400 points)367sq-m Reefer Cargo space Empty container stacking area 6,875 sq-m Storage yard 28,669 sq-m 3.750 sq-m Transit shed Hazardous cargo storage yard 1,800 sq-m Control tower (foot print only) 1,536 sq-m Buoy yard 1.500 sq-m Generator building 593 sq-m (general) <sub>1,440</sub> sq-m Maintenance workshop ÂÂÂÂ

Servicing 450 sq-m

Garage Security building 65 sq-m

Common offices for GPA, Customs, Immigration Several floors, per floor: 4,144 sq-m

Mosque 324 sq-m
Operations office and canteen. Per floor: 1.742 sq-m

Lorry car park 1,125 sq-m
Future development area 118,575 sq-m
Oil recovery system 1 complete set

Communication

Vehicles

VHF/DSC including INMARSAT-B Complete system

#### CURRENT PORT EQUIPMENT

#### Crafts and vessels

- 2 Tug boats (each 2400 HP)
- 1 -Survey boat
- 1- Working boat
- 1 -Mooring boat
  - 2 -Pilot boats

#### CRANES AND YARD EQUIPMENT

- 5 Rail-mounted Cranes
- a. 2 x 40 tons- 40 m
- b. 1 x 16 tons- 33 m
- c. 2 x 10 tons-33 cranes
- 2 40 tons RTGS
- 2 -10 tons mobile cranes
- Refrigeration Container Sockets- 400 in No.
- Power House Main Generators 03 Nos. (1.5 WM each)
- Power House Emergency Generator (116 KW)
   12 Fork lift trucks with rated lifting capacity 5 tons.
- 2 Containers reach stackers, capacity 40 tons
- 6 Container tractors, capacity 100 kN.
- 4 Container semi-trailers, carrying one 40' container or two 20' containers
- 4 25 t flat trucks
- 4 10 t flat trucks
- 8 Hoppers, 6 m x 6 m
- · 8 Mobile bagging plants, capacity 50 t/h
- 12 Fork lift trucks, capacity 5 t
- · 2 Weighing bridges, capacity 80 t
- 2 Fire tender
- · 1 Sweeping Vehicle
- 1 Garbage Truck
- Oil Tanker

#### **DESALINATION PLANT**

A desalination plant has been set-up at Gwadar Port to supply 100,000 gallons/day of drinking water to ships calling Gwadar Port



## RAWALPINDI CHAMBER OF COMMERCE & INDUSTRY





# CPEC-CARS CENTRAL ASIAN REPUBLICS BUSINESS OPPORTUNITY SUMMIT 16-18NOVEMBER 2020

























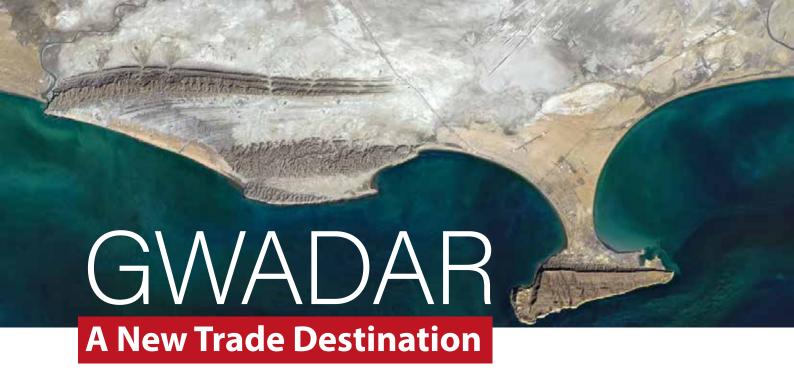
The CPEC route provides immense opportunities to Central Asian Republics to expand trade with Pakistan and also go through China for trade expansion. Almost all the Central Asian Republics have shown interest in joining the CPEC. With abundance of natural resources such as oil, gas, gold, and other metals, Central Asian Republics have great potentials to invest in CPEC-related projects and its industrial zones. All the five Central Asian States are landlocked and don't have access to sea. Thus, they can launch trade and build energy corridor through the CPEC project. The dream of transit trade can be materialized through the Gwadar Port. Looking at vast transit-trade and investment opportunities and potentials, Central Asian Republics, synthesizing all available sources, should take the major benefits that CPEC offers. Objectively evaluating, it seems CPEC would be the critical variable in Central Asian Republics future trade and economic linkages. •

**Mr. Zhang Baozhong,** Chairman - China Overseas Ports Holding Company Limited (COPHC), gave a detailed briefing on Gwadar Port, current and upcoming developments.

#### **Objectives**

"CPEC- Central Asian Republics Business Opportunity Summit, Gwadar" teemed with the participation of more than 100 members including different chambers of commerce, associations, business groups, individuals, government and non-governmental officials across Pakistan and Ambassadors.

The CPEC- Central Asian Republics Business Opportunity Summit, Gwadar definitely promoted the development of Gwadar. The Gwadar Summit aimed to provide a precious opportunity for Chinese and Pakistani business leaders to learn more about opportunities related to the China-Pakistan Economic Corridor, interact with key government officials, and develop cross-border business linkages. CPEC-CAR's Business Opportunity Summit, Gwadar also provided detailed concrete information about opportunities for industrial cooperation between Chinese, Pakistani and CARs' businessmen.



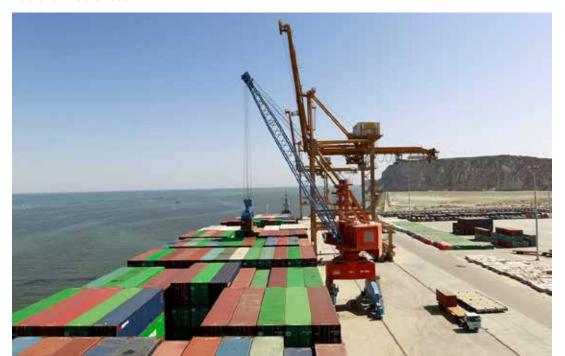
In the changing dynamics of global architecture, sea politics is getting complex with more focus on commercial activities and economic prosperity. Gwadar Port is the warm water and deep seaport of Pakistan, situated at the mouth of Persian Gulf, Strait of Hormuz and holds capacity to cater as route for 2/3 world oil reserves.

The key intention for particularly allocating Gwadar as a venue for this event; was because of its Geopolitical and Strategic importance. Here, it is imperative to comprehend the fact that every partaker of CPEC is connected with the Gwadar either directly or indirectly; however, the defacto cognizance of the CPEC is barely known to even most of the major economic players.

The China-Pakistan Economic Corridor would result in the establishment of road links with China and the development of Balochistan. The CARs could use these road links to reach the Arabian Sea. Furthermore, the CARs would accelerate the growth of the Gwadar Seaport.

Gwadar is a deep sea port city and due to its growing significance under the ambit of CPEC, it has become more attractive to the business community. Choosing Gwadar as our destination for CPEC-CAR's Business Opportunity Summit, Gwadar2020 will also give a chance to the participants to witness the Industrial development in the port city of Gwadar. China-Pakistan Economic Corridor is a framework of regional connectivity and Gwadar is certainly the major gateway of OBOR. CPEC will not only benefit China and Pakistan but will have a positive impact on connecting regions, namely Iran, Afghanistan, Central Asian Republics and other regions.

The port holds great strategic and economic significance for Pakistan. It is the currently the third sea port of Pakistan after Karachi and Qasim ports. It is located at cross-junction of international sea shipping and oil trade routes. Gwadar can act as an international trade hub for Pakistan. Gwadar Port would connect three regions, i.e. Central Asia, South Asia and Middle East.



## Visit of Turbat

President Rawalpindi Chamber of Commerce Nasir Mirza called on the faculty members and students at Turbat University Balochistan. He said that the doors of RCCI are always open for the guidance of students. Mutual cooperation agreements have been signed with 15 universities with the aim of attracting students to business so that they can play their role in the national economy. "The world is changing fast. You have to prepare yourself to face the changing dimensions," said Nasir Mirza. "Young people are more than 60 percent of the country's population. We have to invest in them."











#### VISIT TO DATES PROCESSING PLANT





## **GALLERY**







#### **GALLERY**





























#### Mr. Ali Rizwan Sandhu

**CEO** 

#### **M/s Innovative Energy Solutions**

Office#01, 5th Floor, Plot#07 Taw-Seen Complex, Civic Centre, Phase4, Bahria Town, ISLAMABAD Tel/Cell: (051)5411482 | 0300-8504838

## Inangs Reading

#### Correspondence

Write to us & also write for us! Feedback at administration@rcci.org.pk send your articles to administration@rcci.org.pk

#### For Ads

Contact at 111-722-475 | Ext: 133 email: administration@rcci.org.pk For all your Business Queries, Please free to contact on 051-8333079 e-mail: rnd@rcci.org.pk

#### Important

The Chamber does not accept any responsibility with regard to financial or business integrity of the firms/ companies mentioned in this publication

Rawalpindi Chamber of Commerce & Industry

Chamber House, 39, Mayo Road (Civil Lines) Rawalpindi (Pakistan) Tel: (+92-51) 111 722 475 | 111 RCCI PK | Fax: (+92-51) 5111 055 Email: rcci@rcci.org.pk | Website: www.rcci.org.pk